
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Beef Primals

Monthly Market Share For: October 1997

Month\Year: 2.0 \ 197.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>						<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	14%	20 Days															

Average Container Rate

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: October 1997

Month\Year: 75.0 \ 646.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	41%	39%	13 Days	\$161	\$6				AI			18 KT	\$3,006
Hyundai	19%	10%	15 Days	\$204	\$6				AI			18 KT	\$3,780
COSCO	16%	10%	21 Days ⁵	\$4,550 ¹	AI				AI			18 KT	\$4,550 ²
Hapag-Lloyd	5%	3%	17 Days	\$162	\$6				\$46			18 KT	\$3,852
K Line	4%	7%	14 Days	\$162	\$6				\$46			18 KT	\$3,852
Mitsui-OSKL	4%	2%	15 Days ⁵	\$162	\$6				\$46			18 KT	\$3,852
Zim Line	4%	0%	17 Days	\$3,780 ¹	AI				AI				\$3,780
Cho Yang	2%	13%	13 Days	\$3,580 ¹	\$120 ¹				AI				\$3,700 ²
Maersk	2%	3%	14 Days	\$162	\$6				\$46			18 KT	\$3,852
APL	1%	2%	16 Days	\$162	\$6				\$46			18 KT	\$3,852

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

Average Container Rate \$3,592

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: October 1997

Month\Year: 6.1 \ 53.9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>								<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	51%	43%	15 Days										
Hyundai	33%	4%	19 Days										
Evergreen	16%	13%	20 Days										

Average Container Rate

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: October 1997

Month\Year: 5.0 \ 221.2

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	40%	23%	25 Days ⁵	\$247	\$6				\$46			18 KT	\$5,382
OOCL	40%	4%	25 Days	\$247	\$6				\$46			18 KT	\$5,382
Hanjin	20%	13%	23 Days	\$252	\$6				\$36			18 KT	\$5,292

⁵ Transit time is based on departure from Los Angeles, CA.

Average Container Rate \$5,364

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: October 1997

Month\Year: 4.3 \ 41.7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	69%	17%	16 Days	\$247	\$6				\$46			18 KT	\$5,382
NYK Line	23%	5%	21 Days	\$247	\$6				\$46			18 KT	\$5,382
Evergreen	8%	9%	18 Days	\$240	\$6				\$34			18 KT	\$5,040

Average Container Rate \$5,358

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: October 1997

Month\Year: 2.7 \ 41.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	45%	12%	25 Days	\$243	\$6		13%		\$34			18 KT	\$5,663 ²
Hanjin	37%	11%	17 Days										
Mitsui OSK	18%	11%	21 Days	\$247	\$6		13%		\$46			18 KT	\$5,960

2 Rate is based on a CY-CY movement, not CFS-CY

Average Container Rate \$5,750

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: October 1997

Month\Year: 1,202.2 \ 10,10

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	16%	19%	10 Days	\$154	\$6		39%		AI				\$3,961
Mitsui OSK	15%	14%	11 Days	\$154	\$6		39%		AI				\$3,961
Hanjin	15%	10%	10 Days	\$163	\$6		39%		\$36			18 KT	\$4,834
COSCO	14%	9%	12 Days ⁵	\$220	AI		AI		AI			18 KT	\$3,960
Evergreen	10%	7%	12 Days	\$151	\$6		39%		AI			15 KT	\$3,886
Hyundai	9%	8%	10 Days	\$159	\$6		39%		AI			15 KT	\$4,086
APL	7%	8%	10 Days	\$154	\$6		39%		AI				\$3,961
OOCL	7%	6%	11 Days	\$154	\$6		39%		AI				\$3,961
NYK Line	3%	4%	11 Days	\$154	\$6		39%		AI				\$3,961
Maersk	2%	3%	10 Days ⁴	\$154	\$6		39%		AI				\$3,961

⁴ Transit time is based on departure from Long Beach, CA.

⁵ Transit time is based on departure from Los Angeles, CA.

Average Container Rate \$4,098

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: October 1997

Month\Year: 125.0 \ 805.9

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	50%	34%	19 Days	\$161	\$6				AI			18 KT	\$3,006
COSCO	22%	24%	18 Days	\$4,550 ¹	AI				AI				\$4,550 ²
Hyundai	8%	15%	12 Days	\$204	\$6				AI			18 KT	\$3,780
Evergreen	8%	9%	15 Days ³	\$129	\$6				AI			21 KT	\$2,835
OOCL	5%	2%	12 Days	\$162	\$6				\$46			18 KT	\$3,852
Cho Yang	4%	2%	20 Days	\$3,580 ¹	\$120 ¹				AI				\$3,700 ²
P&O Nedlloyd	3%	7%	17 Days	\$162	\$6				\$46			18 KT	\$3,852

¹ Rate is per container

² Rate is based on a CY-CY movement, not CFS-CY

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,490